

MEHMET TOSUN

Address: Pristina / KOSOVO | **Mobile:** +383 45954751

E-mail: mehmet@tasarim1.com / mehmettosun355@gmail.com

Nationality: Republic of Turkey (T.R.) | **Date of Birth:** 01.11.1995 | **Gender:** Male



WORK EXPERIENCE

Store Manager (Supermarket)

January 2019 - 2025

Yeni Mağazacılık A.Ş. (A101) | Retail Merchandising

- Managing the financial, administrative, operational, and visual activities of the assigned store.
- Developing strategies to increase sales performance and ensuring product management.
- Accurately analyzing customer needs and ensuring ideal service delivery.
- Handling customer suggestions, complaints, and improving satisfaction.
- Recruitment, training, motivation, and shift management of store personnel.
- Ensuring the organization of the warehouse, aisles, and managing in-store logistics.
- Auditing store operations and anticipating potential disruptions to take precautions.

Computer Programmer

September 2018 - December 2018

Oteldenal.com | Information Technology

- Design and coding of the new Oteldenal.com.tr website.
- Development of embedded software for calculating hotel prices.

Computer Programmer (Internship)

June 2018 - August 2018

Izmir Metropolitan Municipality IT Branch Directorate

- Programming of Online.eshot.gov.tr and API simplification.
- Maintenance of municipal Kiosks and troubleshooting hardware failures.

Computer Programmer

September 2017 - June 2018

Akinsoft (KONYA) | Technical Support

- Restaurant automation systems and SEO optimization for client websites.
- Designing websites according to HTML5 and CSS3 standards.
- Logo design and branding works to increase market awareness.

Computer Programmer (Internship)

June 2017 - August 2017

Koski (Department of Information Technology)

- Design and coding of Koski.gov.tr and associated SEO works.

EDUCATION

Selçuk University

Comprehensive training in Information Technology, covering software/hardware problem solving, system maintenance, quality assurance, and system design.

LANGUAGE SKILLS

Mother Tongue: Turkish

Understanding	Speaking	Writing
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Listening	Reading	Spoken Interaction	Spoken Production	Written
B1 (Proficient)	B1 (Proficient)	B1 (Proficient)	B1 (Proficient)	B1 (Proficient)

*Common European Framework of Reference (CEF)

TECHNICAL & COMPUTER SKILLS

- **Office:** Microsoft Office (Excel, Word, PowerPoint, Publisher, Access, Outlook)
- **Design:** Adobe Photoshop, Adobe Illustrator, AutoCAD
- **Software:** HTML5, CSS3, JavaScript, PHP, C#, Delphi, Proteus
- **Databases:** MySQL, MSSQL
- **Other:** SEO optimization, Embedded software development, API simplification

PERSONAL & SOCIAL COMPETENCES

- **Organizational:** Operations management, business coordination, and research.
- **Social:** Crisis management, mass communication, and social coordination.
- **Interests:** Architectural design, Diving, Fishing, Music, Drama.
- **Certificates:** Adobe Photoshop, Sign Language.
- **Driving Licence:** Category B (Since Dec 2014)

REFERENCES

Available upon request.